

**Escola d'Idiomes Moderns Casa Convalescència s.l. UAB Idiomes 'PRESSUPOST 2016-17'**

|   | ESTRUCTURA       |              | ON SITE Idiomes estrang. |               | IN COMPANYY    |               | EUTDH          |               | ESPANYOL REGULARS |               | GRUPS ESPANYOL |               | TOTAL            |               |
|---|------------------|--------------|--------------------------|---------------|----------------|---------------|----------------|---------------|-------------------|---------------|----------------|---------------|------------------|---------------|
| <b>1 Vendes</b>                             |                  |              | <b>438.994</b>           | <b>23.4%</b>  | <b>334.754</b> | <b>17.9%</b>  | <b>113.556</b> | <b>6.1%</b>   | <b>567.977</b>    | <b>30.3%</b>  | <b>420.084</b> | <b>22.4%</b>  | <b>1.875.365</b> | <b>100.0%</b> |
| 1.1 Vendes                                  |                  |              | 438.994                  | 23.4%         | 334.754        | 17.85%        | 113.556        | 6.06%         | 567.977           | 30.3%         | 420.084        | 22.40%        | 1.875.365        | 100.0%        |
| 1.2 Ingressos excepcionals                  |                  |              |                          | <b>0.0%</b>   |                | <b>0.0%</b>   |                | <b>0.0%</b>   |                   | <b>0.0%</b>   |                | <b>0.0%</b>   | -                | <b>0.0%</b>   |
| <b>2 Cost Producte</b>                      | -                |              | <b>240.735</b>           | <b>54.84%</b> | <b>216.240</b> | <b>64.60%</b> | <b>77.588</b>  | <b>68.33%</b> | <b>411.736</b>    | <b>72.49%</b> | <b>278.532</b> | <b>66.30%</b> | <b>1.224.831</b> | <b>65.31%</b> |
| <b>2.1 Cost Material Didàctic</b>           |                  |              | <b>20.598</b>            | <b>4.69%</b>  | <b>3.304</b>   | <b>0.99%</b>  | <b>3.085</b>   | <b>2.72%</b>  | <b>73.265</b>     | <b>12.90%</b> | <b>9.756</b>   | <b>2.32%</b>  | <b>110.008</b>   | <b>5.87%</b>  |
| 2.1.1 Cost Material Didàctic                |                  |              | 17.171                   | 3.91%         | 3.004          | 0.90%         | 2.823          | 2.49%         | 13.830            | 2.43%         | 9.756          | 2.32%         | 46.583           | 2.48%         |
| 2.1.2 Drets examen / Comissions ESP         |                  |              | 3.427                    | 0.78%         | 300            | 0.09%         | 263            | 0.23%         | 59.435            | 10.46%        | -              | 0.00%         | 63.425           | 3.38%         |
| 2.1.3 Amortització Creació Cursos           |                  |              | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| <b>2.2 Cost de Professorat</b>              | -                |              | <b>179.743</b>           | <b>40.94%</b> | <b>209.423</b> | <b>62.56%</b> | <b>74.502</b>  | <b>65.61%</b> | <b>272.610</b>    | <b>48.00%</b> | <b>268.777</b> | <b>63.98%</b> | <b>1.005.055</b> | <b>53.59%</b> |
| 2.2.1 Professors                            |                  |              | 179.743                  | 40.94%        | 209.423        | 62.56%        | 74.502         | 65.61%        | 272.610           | 48.00%        | 268.777        | 63.98%        | 1.005.055        | 53.59%        |
| 2.2.2 Professors Substitucions              |                  |              | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| <b>2.3 Lloguer Aules Variables</b>          | -                |              | <b>40.395</b>            | <b>9.20%</b>  | <b>3.513</b>   | <b>1.05%</b>  | -              | <b>0.00%</b>  | <b>65.861</b>     | <b>11.60%</b> | -              | <b>0.00%</b>  | <b>109.768</b>   | <b>5.85%</b>  |
| <b>3. Despeses de Vendes</b>                |                  |              | <b>47.112</b>            | <b>10.73%</b> | <b>3.049</b>   | <b>0.91%</b>  | -              | <b>0.00%</b>  | <b>20.674</b>     | <b>3.64%</b>  | <b>7.117</b>   | <b>1.69%</b>  | <b>77.952</b>    | <b>4.16%</b>  |
| <b>3.1 Publicitat</b>                       |                  |              | <b>47.112</b>            | <b>10.73%</b> | <b>3.049</b>   | <b>0.91%</b>  | -              | <b>0.00%</b>  | <b>20.674</b>     | <b>3.64%</b>  | <b>7.117</b>   | <b>1.69%</b>  | <b>77.952</b>    | <b>4.16%</b>  |
| 3.1.1 Mailing /E-mailing                    |                  |              | 10.089                   | 2.30%         | 1.220          | 0.36%         | -              | 0.00%         | 3.173             | 0.56%         | 183            | 0.04%         | 14.666           | 0.78%         |
| 3.1.2 Medis impressos                       |                  |              | 17.235                   | 3.93%         | 203            | 0.06%         | -              | 0.00%         | 4.231             | 0.74%         | -              | 0.00%         | 21.670           | 1.16%         |
| 3.1.3 Medis xarxa                           |                  |              | 9.248                    | 2.11%         | 203            | 0.06%         | -              | 0.00%         | 2.997             | 0.53%         | 1.220          | 0.29%         | 13.669           | 0.73%         |
| 3.1.4 Disseny i impressió                   |                  |              | 1.261                    | 0.29%         | 203            | 0.06%         | -              | 0.00%         | 881               | 0.16%         | 366            | 0.09%         | 2.712            | 0.14%         |
| 3.1.5 Web UAB Idiomes                       |                  |              | 2.102                    | 0.48%         | 203            | 0.06%         | -              | 0.00%         | 353               | 0.06%         | 183            | 0.04%         | 2.841            | 0.15%         |
| 3.1.6 Fires                                 |                  |              | 2.102                    | 0.48%         | -              | 0.00%         | -              | 0.00%         | 2.468             | 0.43%         | 732            | 0.17%         | 5.302            | 0.28%         |
| 3.1.7 Agents                                |                  |              | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | 3.526             | 0.62%         | 3.417          | 0.81%         | 6.943            | 0.37%         |
| 3.1.8 Personal Promoció                     |                  |              | 5.075                    | 1.16%         | 1.015          | 0.30%         | -              | 0.00%         | 3.045             | 0.54%         | 1.015          | 0.24%         | 10.150           | 0.54%         |
| <b>4. Estructura</b>                        | <b>503.461</b>   | <b>0.00%</b> | <b>23.045</b>            | <b>5.25%</b>  | <b>7.761</b>   | <b>2.32%</b>  | <b>2.876</b>   | <b>2.53%</b>  | <b>5.957</b>      | <b>1.05%</b>  | <b>2.115</b>   | <b>0.50%</b>  | <b>545.214</b>   | <b>29.07%</b> |
| <b>4.1 Personal</b>                         | <b>218.276</b>   | <b>0.00%</b> | <b>15.932</b>            | <b>3.63%</b>  | <b>2.276</b>   | <b>0.68%</b>  | <b>2.276</b>   | <b>2.00%</b>  | -                 | <b>0.00%</b>  | -              | <b>0.00%</b>  | <b>238.760</b>   | <b>12.73%</b> |
| 4.1.1 Personal Fixes                        | 204.478          | 0.00%        | 15.932                   | 3.63%         | 2.276          | 0.68%         | 2.276          | 2.00%         | -                 | 0.00%         | -              | 0.00%         | 224.963          | 12.00%        |
| 4.1.2 Professorat amb tasques generals      | 13.798           | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 13.798           | 0.74%         |
| 4.1.3 Personal Substitucions                | -                | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| 4.1.4 Personal Altres                       | -                | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| <b>4.2 Despeses generals</b>                | <b>285.185</b>   | <b>0.00%</b> | <b>7.113</b>             | <b>1.62%</b>  | <b>5.485</b>   | <b>1.64%</b>  | <b>600</b>     | <b>0.53%</b>  | <b>5.957</b>      | <b>1.05%</b>  | <b>2.115</b>   | <b>0.50%</b>  | <b>306.454</b>   | <b>16.34%</b> |
| 4.2.1 Arrendaments                          | 76.519           | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 76.519           | 4.08%         |
| 4.2.2 Asegurances                           | 7.937            | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 7.937            | 0.42%         |
| 4.2.3 Manteniment Software                  | 23.193           | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | 974               | 0.17%         | -              | 0.00%         | 24.167           | 1.29%         |
| 4.2.4 Manteniment Hardware                  | -                | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| 4.2.5 Reparacions                           | -                | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| 4.2.6 Telèfon                               | 3.160            | 0.00%        | 171                      | 0.04%         | 171            | 0.05%         | -              | 0.00%         | 139               | 0.02%         | 139            | 0.03%         | 3.780            | 0.20%         |
| 4.2.7 Material Oficina                      | 586              | 0.00%        | 4.120                    | 0.94%         | 1.516          | 0.45%         | 65             | 0.06%         | 2.344             | 0.41%         | 670            | 0.16%         | 9.301            | 0.50%         |
| 4.2.8 Asessoria Laboral                     | 13.035           | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 13.035           | 0.70%         |
| 4.2.9 Assessoria Fiscal i Jurídica          | 14.372           | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 14.372           | 0.77%         |
| 4.2.10 Subscripcions                        | -                | 0.00%        | 172                      | 0.04%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 172              | 0.01%         |
| 4.2.11 Serveis Centrals FUAB/Comptable      | 113.235          | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 113.235          | 6.04%         |
| 4.2.12 Viatges i Locomoció                  | 49               | 0.00%        | 55                       | 0.01%         | 1.690          | 0.50%         | 535            | 0.47%         | 93                | 0.02%         | 307            | 0.07%         | 2.729            | 0.15%         |
| 4.2.13 Altres Despeses Generals             | 15.571           | 0.00%        | 2.595                    | 0.59%         | 2.107          | 0.63%         | -              | 0.00%         | 2.407             | 0.42%         | 1.000          | 0.24%         | 23.680           | 1.26%         |
| 4.2.13 Personal Altres Despeses Generals    | 17.528           | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 17.528           | 0.93%         |
| <b>5. Despeses Financeres</b>               | <b>6.066</b>     | <b>0.00%</b> | <b>3.564</b>             | <b>0.81%</b>  | <b>68</b>      | <b>0.02%</b>  | -              | <b>0.00%</b>  | <b>1.772</b>      | <b>0.31%</b>  | <b>34</b>      | <b>0.01%</b>  | <b>11.504</b>    | <b>0.61%</b>  |
| 5.1 Interessos Financers                    | 4.715            | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | 4.715            | 0.25%         |
| 5.2 Comissions Bancaries                    | 1.351            | 0.00%        | 3.564                    | 0.81%         | 68             | 0.02%         | -              | 0.00%         | 1.772             | 0.31%         | 34             | 0.01%         | 6.789            | 0.36%         |
| <b>6. Provisions</b>                        | <b>5.012</b>     | <b>0.00%</b> | <b>155</b>               | <b>0.04%</b>  | -              | <b>0.00%</b>  | -              | <b>0.00%</b>  | <b>142</b>        | <b>0.03%</b>  | -              | <b>0.00%</b>  | <b>5.310</b>     | <b>0.28%</b>  |
| 6.1 Provisions                              | -                | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| 6.2 Amortitzacions i Despeses Amortitzables | 5.012            | 0.00%        | 155                      | 0.04%         | -              | 0.00%         | -              | 0.00%         | 142               | 0.03%         | -              | 0.00%         | 5.310            | 0.28%         |
| <b>7. Extraordinaris</b>                    | -                | <b>0.00%</b> | -                        | <b>0.00%</b>  | -              | <b>0.00%</b>  | -              | <b>0.00%</b>  | -                 | <b>0.00%</b>  | -              | <b>0.00%</b>  | -                | <b>0.00%</b>  |
| 7.1 Despeses excepcionals                   | -                | 0.00%        | -                        | 0.00%         | -              | 0.00%         | -              | 0.00%         | -                 | 0.00%         | -              | 0.00%         | -                | 0.00%         |
| <b>TOTAL DESPESES</b>                       | <b>514.539</b>   | <b>0.00%</b> | <b>314.611</b>           | <b>71.67%</b> | <b>227.118</b> | <b>67.85%</b> | <b>80.464</b>  | <b>70.86%</b> | <b>440.280</b>    | <b>77.52%</b> | <b>287.799</b> | <b>68.51%</b> | <b>1.864.810</b> | <b>99.44%</b> |
| <b>RESULTAT</b>                             | <b>(514.539)</b> | <b>0.00%</b> | <b>124.383</b>           | <b>28.33%</b> | <b>107.636</b> | <b>32.15%</b> | <b>33.092</b>  | <b>29.14%</b> | <b>127.697</b>    | <b>22.48%</b> | <b>132.285</b> | <b>31.49%</b> | <b>10.554</b>    | <b>0.56%</b>  |