

What

WeDo

Option 1. Hands-on training on proposal preparation (1.5 days)

FIRST SESSION (Half day):

- A. THE EUROPEAN RESEARCH FUNDING LANDSCAPE (H2020 AND BEYOND) | 45 min.**
- B. OVERVIEW OF WHAT'S KNOWN OF HORIZON EUROPE SO FAR AND NEXT STEPS | 45 min.**
- C. PROJECT MANAGEMENT & SCIENTIFIC COORDINATION | 45 min.**
 - The project lifecycle: phases, areas and processes.
 - Scientific Coordination vs Project Management: definition, differences and characteristics.
 - Leading a H2020 Project: soft skills & competences.
- C. H2020 PROPOSAL DEVELOPMENT STRATEGY AND KEY ELEMENTS | 120 min.**
 - Proposal structure, key sections and importance of storytelling.
 - Project scope and work plan definition.
 - Consortium building: usual suspects and dynamics.

What

WeDo

Option 1. Hands-on training on proposal preparation (1.5 days)

SECOND SESSION (Full day):

GROUP CONFIGURATION AND PRESENTATION OF THE USE CASES | 30 min.

WORKSHOP ACTIVITIES | 6.5 hours.

- Project objectives and consortium building.
- Work plan design: GANTT, PERT, deliverables and milestones
- Budget building: roles, efforts and costs.
- Governance and management structure.
- Risk management plan.
- Contributing to mid- and long-term political, scientific, economical and social objectives. Barriers and measures to maximize impact.
- Dissemination vs Communication: objectives, differences and synergies.
- Stakeholder engagement: importance, channels and tools.
- Building the business case through design thinking: Business Model Canvas, empathy map, brainstorming.

The founders



14+ years experience

- Tourism MSc
- Local Development & Territorial Inn. PgD
- Fundraising PgD
- Co-founder FreeOx Biotech

angel@wedo-projects.com



10+ years experience

- Psychology B.A.
- MBA

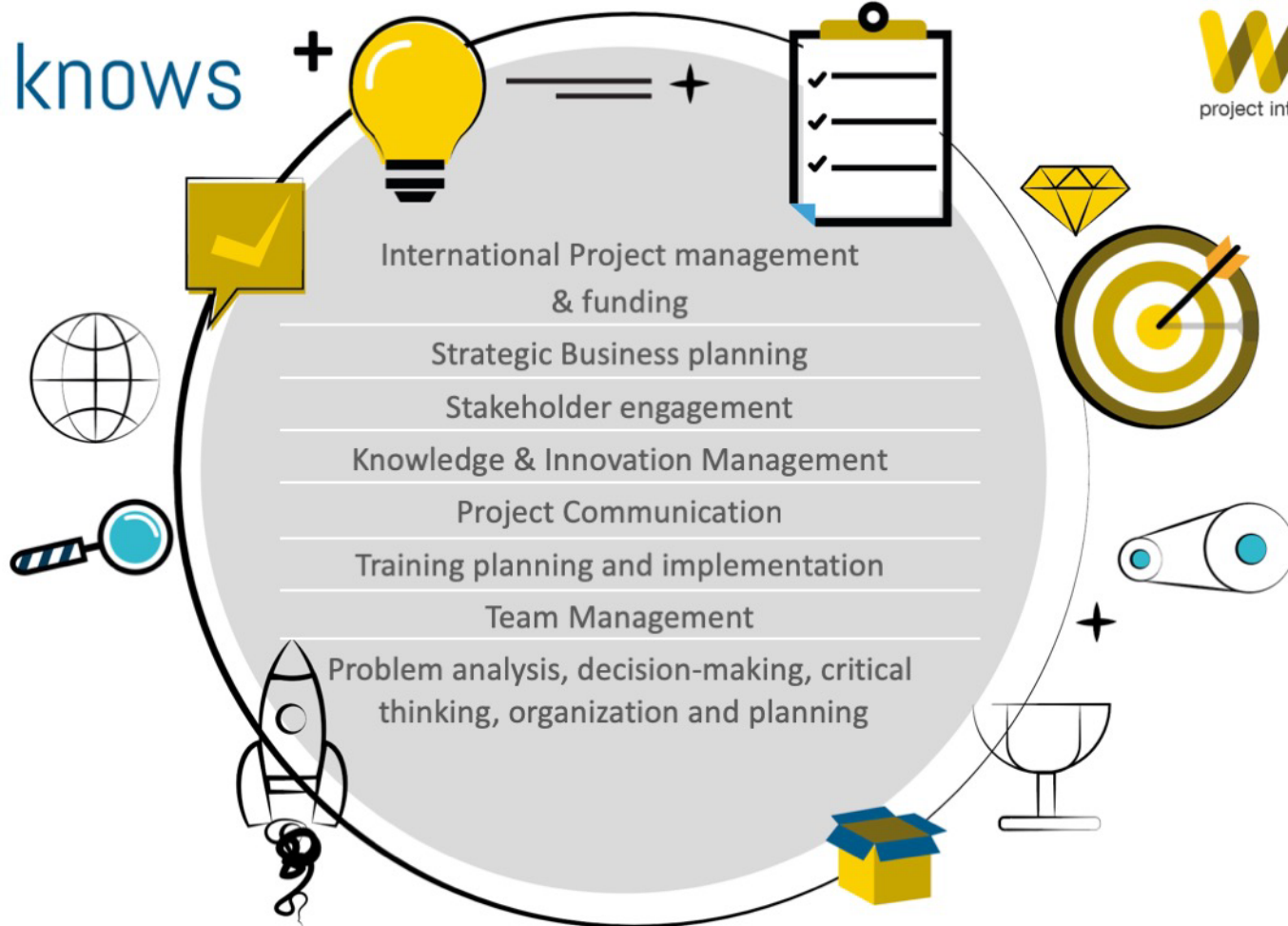
mireia@wedo-projects.com



What

WeDo knows

WeDo
project intelligence made easy



SOME DATA ABOUT US



We have worked with partners from more than **25 countries** around the world



We have managed **+100 million Euro**



We have collaborated with **+ 100 institutions**, including academia, public agencies, hospitals, private research foundations, SMEs and private industry



We have provided **+250 hours** of project management, impact, and audit training

We have contributed to:



bringing **new products** to market



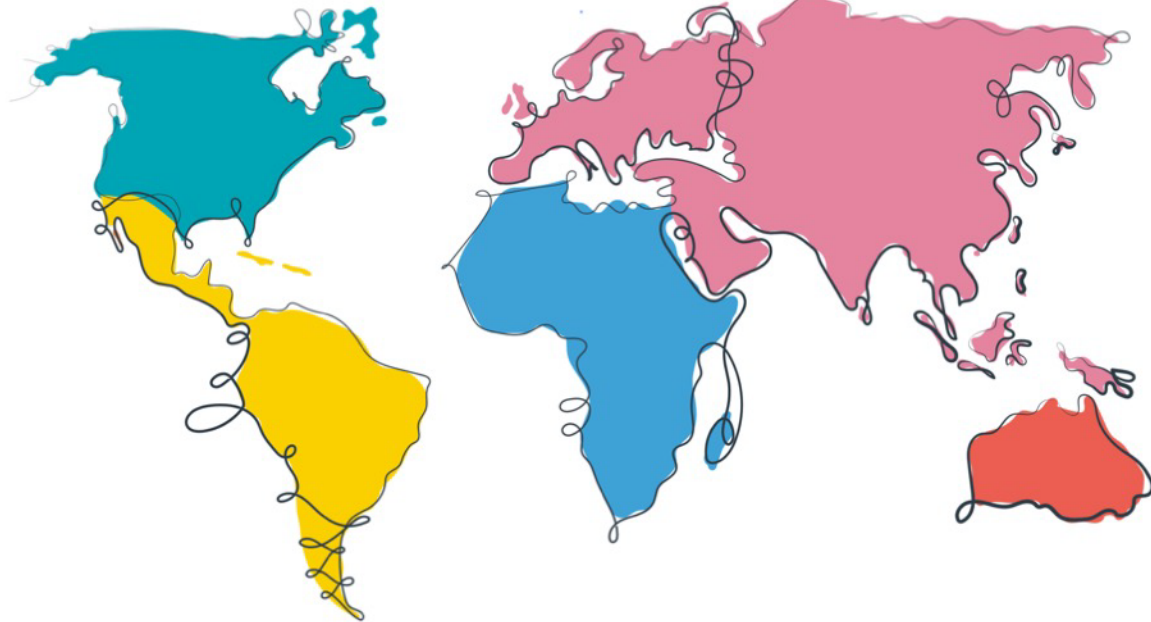
improving **national and international** guidelines, regulations and EU reports



strengthening **public health** surveillance

Funding

schemes managed



- FP6, FP7 & H2020
- HEALTH, SSH, SWAFS,
- ERC (AdG, Syn, PoC)
- IMI JU
- INTERREG
- EUROSTARS
- SME INSTRUMENT, FTI
- EDCTP
- GATES FOUNDATION
- NIH
- amFAR



thank you for your attention!

